

Update on Customer Assistance and State Relief Funds

October 26, 2021



The Pandemic has impacted our communities, causing many to fall behind on utility bills, including:



Essential workers who supported the city during the Pandemic

Zip codes that have higher percentages of essential workers also have higher percentages of customers with utility debt



Those who live in lower income neighborhoods

Neighborhoods that have higher rates of poverty also have higher rates of customers with utility debt



Those likely to have been impacted due to COVID-19

Neighborhoods with higher rates of arrears also have higher mortality rates as a result of COVID-19 State relief is coming to help LADWP customers who have fallen behind









Eligible time period

LADWP active residential customers



State relief is coming to help LADWP customers who have fallen behind



\$70M

Residential relief anticipated

83K

LADWP residential water customers⁽¹⁾



Mar 2020 to Jun 2021

Eligible time period

\$12M



Commercial relief anticipated

7.1K LADWP commercial water customers⁽¹⁾



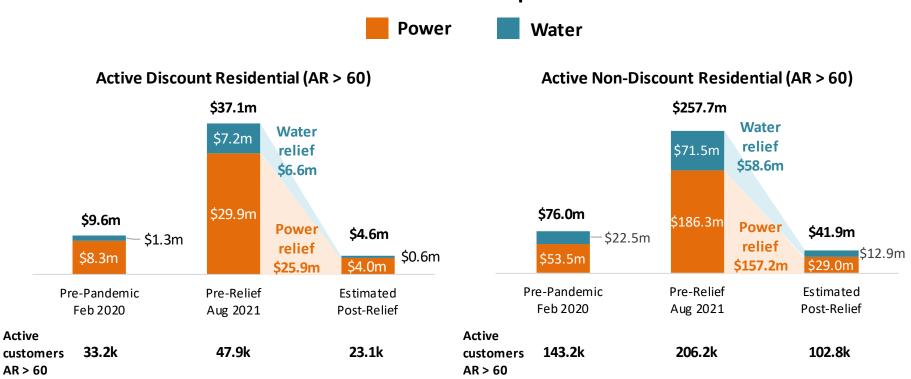


Total State Help Anticipated

\$183M for unpaid power bills (Priorities 1 and 2)\$82M for unpaid water bills (Priorities 1 to 4)

\$265M in support of **280K** LADWP customers

State relief will help significantly, but we expect many to continue to have past due bills



We will invest **\$15M** to support the continued recovery of our most vulnerable customers

	Customers	Low Income Discount Program & Lifeline
Proposed Low Income Customer Connections	Size	~80,000 customers
Program	Eligibility	<\$500 balance (Power and Water)
Improve our understanding of	Compensation	One time bill credit
our low income customers, and identify ways to improve our	Budget	~\$15M
programs and efforts	Timing	After state relief is applied

We have also improved two key financial assistance programs to support customers

Streamlined Enrollment Process for the Low Income Discount Program

Making the process easier and more accessible

Available Nov 1, 2021

- Proof of income documents no longer required
- New audit process to maintain the integrity of the program

Extended Payment Arrangements

No fee options with greater flexibility

Available Nov 1, 2021

- 48 months for discount customers (double the length of previous terms)
- 36 months for all others (triple the length of previous terms)
- Down payment no longer required

We are also working on a level pay program to make bills more consistent and predictable

Level Pay

Fixed monthly payments to make bills more predictable and easier to manage

Launches June 2022

- Fixed monthly payment based on past usage
- Smooths out fluctuations in bills
- Adjusted annually
- Includes any arrears

We are launching a comprehensive campaign to help our customers take advantage of our programs, as well as apply for federal funding

Federal Funding

- Up to \$4,000: Low Income Home Energy Assistance Program
- Up to \$2,000: Low Income Household Water Assistance Program
- Utility relief (Housing Is Key)



We will use all channels to communicate these programs during our campaign:

Channels we will use:

- www.ladwp.com
- Targeted communications:
 - social and email campaigns
 - Postcards, letters, and other direct mailers
- CBO grantees
- Government agency channels



Pulling it together: a hypothetical customer use case

Julie is a low income customer and rents an apartment with her family.

She had trouble with utility bills before the Pandemic, but losing her job during the Pandemic has made her situation more difficult.

Unpaid bills	Power	Total unpaid balance
Pre-Pandemic	\$20 0	\$20 0
Pandemic	\$1,000	\$1,000



Pulling it together: a hypothetical customer use case

State relief of \$1,000 covers Julie's unpaid bills during the Pandemic.

LADWP's Low Income Customer Connect Program provides a \$200 bill credit to help cover the rest.

Unpaid bills	Power	Total unpaid balance
Pre-Pandemic	LADWP Low Income Customer Connect \$200	\$0
Pandemic	State relief \$1,000	\$0



Pulling it together: a hypothetical customer use case



Julie feels relieved that her past due bills are covered, but **she misses another utility bill.** She receives **a mailer with** various programs.

She also hears about these programs from **a local community-based org.**

Julie calls DWP to learn more.

The CSR listens and helps her sign up **for a payment arrangement.** Julie also learns about other programs that can help.

She feels supported and *knows that she can look to LADWP for help.*

We are closely tracking key milestones

Milestones
Receive confirmation of final allocation of State relief

Time Period

Oct / Nov 2021

Apply state funding to customer accounts	No later than Jan 31, 2022
Launch Proposed Low Income Customer Connections Program	Jan 2022
Launch Communications & Marketing Campaign	Nov 2021
Implement streamlined enrollment process for the Low Income Discount Program	Nov 2021

Launch Extended Payment Arrangement Program	Nov 2021

Launch Level Pay

Jun 2022

Our message to our customers: LADWP Cares

By uplifting all of our customers, we are helping to build a stronger Los Angeles

